Capital Markets Group



Weekly Review—September 20, 2024

This week was all about the Fed as policy makers delivered an aggressive 50bp rate cut - marking the first reduction in benchmark rates in four years. Only twice in the past 30 years - January 2001 & September 2007 - did the Fed launch an easing campaign by reducing rates a half point. All other down rate cycles were started with quarter rate cuts. This week's front-loaded policy action has been the center of attention. Earlier this month, Morgan Stanley's chief strategist stated that front-loading interest rate cuts materially reduces the chances of a soft landing. Conversely, Piper Sandler's investment strategist believes that a 50bps cut instills more confidence in a soft-landing outlook or at least assures investors that if a recession does occur, the Fed will be aggressive. JPMorgan strategist warned that a 50-basis point cut could introduce volatility in the coming weeks as investors believe that actions speak louder than words. Meaning, if the Fed wasn't worried about the economy, they would not have done 50.

From the Fed's perspective, their hope is that they can orchestrate a soft-landing – a rare feat in which rate hikes lower inflation without triggering a recession. When shifting policy, reducing rates too aggressively could cause inflation to rekindle while cutting rates too slowly runs the risk of increased unemployment. According to Fed Chairman Powell, the economy is "basically fine" as policy makers are confident that the job market can avoid the rise in unemployment seen in past battles against inflation. The half –point cut should be viewed as a "sign of our commitment not to get behind" the curve in normalizing rates.

What's next? Based on their updated Dot Plot projections, policy makers anticipate another 50bps in cuts this year – quarter point rate reductions in both November and December. As for next year, their median forecast shows another 100bps in cuts. When asked about their projections, Powell said that these forecasts are not a "plan," although they are a good starting point based on where policy makers see things right now.

At 4.75-5%, the benchmark rate is still considered restrictive based on the Fed's own forecasts. The speed in which they cut rates will be data dependent. Meaning, any further weakness in the labor market will cause policy to shift from restrictive to neutral (and possibly into accommodative territory) sooner than currently projected. At this point, accommodative territory is expected to have a two handle.

Dennis Zimmerman Jr.
Senior Vice President
Senior Manager – Asset/Liability Services
Commerce Bank – Capital Markets Group (CMG)

NEW ISSUE MUNICIPAL CALENDAR							
Date	Amount (\$)	Description	Maturity				
09/23/24	\$1,700,000	Otterville R-VI MO School District GO BQ (LJ Hart deal)	2025 - 2044				
09/23/24	\$9,950,000	Girard KS Temp Notes GO	2027				
09/23/24	\$77,000,000	Platte County MO Park Hill School District GO	2026 - 2044				
09/24/24	\$270,625,000	Kansas Dev Fin Auth (Health & Environment) Rev	2025 - 2044				



Economic Release	Data Period	Date	Survey	Actual	Prior
Empire Manufacturing	Sep	09/16/2024	-4.0	11.5	-4.7
Retail Sales Advance MoM	Aug	09/17/2024	-0.2%	0.1%	1.1% (rev up)
Industrial Production MoM	Aug	09/17/2024	0.2%	0.8%	-0.9% (rev down)
MBA Mortgage Applications	Sep 13	09/18/2024	NA	14.2%	1.4%
Housing Starts	Aug	09/18/2024	1,318k	1,356k	1,237k (rev down)
FOMC Rate Decision	Sep 18	09/18/2024	5.25%	5.00%	5.50%
Initial Jobless Claims	Sep 14	09/19/2024	230k	219k	231k (rev up)
Continuing Claims	Sep 7	09/19/2024	1,850k	1,829k	1,843k
Leading Index	Aug	09/19/2024	-0.3%	-0.2%	-0.6%
Existing Home Sales	Aug	09/19/2024	3.90m	3.86m	3.96m (rev up)

	KEY IND	NOTE						
	MUNI	AA-BQ	CMO Spreads to Treasuries					
	Current	Last Month	One Year Ago	3 Mo.	2.03		PAC	Vanilla
Prime Rate	8.00	8.50	8.50			1-Year	N/A	+45
Discount Rate	5.00	5.50	5.50	6 Mo.	2.12	2-Year	60	65
Fed Funds Rate	4.83	5.33	5.33	1-Year	2.54	3-Year	75	95
Interest on Reserve Bal.	4.90	5.40	5.40	2-Year	2.34			
SOFR	4.82	5.32	5.31	3-Year	2.34	5-Year	95	105
11th Dist COFI (ECOFC)	3.27	3.24	2.89	S-Year	2.54	MBS Cu	rrent Cou	ıpon Yields
1-Yr. CMT	3.92	4.48	5.45	5-Year	2.36	GNMA 30		4.74%
Dow	42,061.85	40,834.97	34,440.88	7-Year	2.55			
NASDAQ	17,948.32	17,816.94	13,469.13	10. 14	0.70	FNMA 30	Yr.	4.79%
S&P 500	5,702.59	5,597.12	4,402.20	10-Year	2.73	FNMA 15	42	4.01%
Bond Buyer	3.81	3.88	3.90	30-Year	3.73	CI AIVINIA IS	Y1.	4.01%

2-Year	6	0	65				
3-Year	7	5	95				
5-Year	9	5	105				
MBS Current Coupon Yields							
GNMA 30	Yr.	4.74%					
FNMA 30	Yr.	4.79%					
FNMA 15	۷r	4.01%					

Treasuries & New Issue Agencies (Spread to Treasuries)										
	<u>3 Mo.</u>	<u>6 Mo.</u>	<u>1-Yr.</u>	<u>2-Yr.</u>	<u>3-Yr.</u>	<u>5-Yr.</u>	<u>7-Yr</u>	<u>10-Yr</u>	<u>20-Yr</u>	<u>30-Yr</u>
Treasuries	4.69	4.48	3.98	3.63	3.52	3.53	3.63	3.76	4.13	4.08
Bullets				2	3	4	10	30		
NC-6 Mo.				83	100	119	120	117		
NC-1 Year				33	60	81	72	93		
NC-2 Year					17	40	52	60		

Investment suitability must be determined individually for each investor, and the securities included in this document may not be suitable for all investors. The information presented is not intended to constitute an investment recommendation or solicitation (offering) for, or advice to, any specific entity or person. By providing this information, neither Commerce Bank or any of its affiliates is undertaking to give advice in any fiduciary capacity within the meaning of ERISA, the Internal Revenue Code or any other regulatory framework. Before making any investment, investors should read the related prospectus, term sheet or offering memorandum.

LJ Hart & Company is a wholly-owned subsidiary of Commerce Bank, and may serve as either a municipal advisor or underwriter of a particular issuance of municipal securities. Underwritten municipal securities offerings may be distributed by its affiliates, Commerce Brokerage Services Inc. and the Commerce Bank Capital Markets Group (Affiliates). In such case, LJ Hart & Company will remit a portion of the underwriting fee or a dealer concession to Affiliates as compensation for the Affiliates' distribution services.

Securities are provided through Commerce Brokerage Services, Inc (CBSI), a subsidiary of Commerce Bank, member FINRA, SIPC, and Commerce Bank Capital Markets Group (CMG), a division of Commerce Bank (the "entities"). **Investments in securities are NOT FDIC insured; NOT Bank-Guaranteed; MAY lose value**. The opinions expressed herein reflect that of the author and are not a complete analysis of every material fact respecting any company, industry, or security. The author's opinions do not necessarily reflect that of Commerce Bank or its affiliates. CDs are direct financial obligations of the issuing financial institution and are not, either directly or indirectly, an obligation of Commerce Bank or its affiliates. Bank. Information contained herein is from sources deemed reliable but cannot be guaranteed. Prices and/or yields are subject to change and investments are subject to availability. The entities are not acting as your Portfolio Manager, Investment Advisor or 'municipal advisor' within the meaning of Section 15b of the Securities Exchange Act and therefore do not act in a fiduciary capacity. The entities do not provide tax advice (please refer to your tax professional).