

Accurate Fire Protection Video Transcript

I'm Chris Hughes. I'm the owner of Accurate Fire Protection.

We're a fire protection contractor that specializes in wet systems, dry systems, reaction systems.

We do multiple things in the fire suppression industry.

Our motto is safety first, production second, quality always.

I enjoy the fact that I am a small business owner. I've been over here at Accurate Fire Protection for nineteen years because I've done every aspect of the job from starting out as, forming on the job, became the service manager, and now I'm the owner.

It's been quite a journey.

In 2023, the opportunity came to purchase the business, and I jumped on it. You know, it was a heck of an opportunity, and it was one of the best decisions I could have made in my life. Rachel Palmisano came into this office and we mentioned the fact that we were thinking about changing ownership hands, but we didn't know where to start.

Twelve months later, she closed the deal for me.

We it started off as a banking relationship, but now I consider her a friend. We talk about numerous things, you know, as far as how she can assist in any aspects I need in my business as far as partnership with, potential clients that she can introduce me to. Just a networking atmosphere that, you know, she's willing to help out at any time.

The biggest challenges that I face is receiving payments for services that we performed. With me being a small business owner, you know, we need to make payroll.

We've came up with a solution to now we, take credit cards.

So that's been a big plus that we've used.

When we started out with the Commerce team, it was all new to me. You know, being a small business owner, you know, I didn't know what to expect, you know, and having a banking team that I have has been beneficial for me. I'm sure Commerce is going to be a partnership with Accurate Fire Protection for the next ten to twenty years, you know, as long as, I'm the owner of, Accurate Fire Protection, Commerce will be a partner of ours.